				Reference		
Band	Job Family	Level	Min	Rate	Max	Job Family Definition
AA 1	Unused ~ Reserved for Future Use	I		Unused		Positions in this job family are senior-level administrators with
AA 2	Associate Vice Chancellors, Associate Provosts, Vice Provosts	II	\$128,100	\$204,900	\$300,400	University-wide scope and are assigned titles at the level of Associate Vice Chancellor, Associate Provost, and Vice Provost.
A1	Academic Administration/University Programs	I	\$81,800	\$106,300	\$130,900	Positions in this job family typically provide leadership for
A2	Academic Administration/University Programs	11	\$109,200	\$152,900	\$196,600	campus-wide administrative functions and/or unique academid and/or university programs. Positions are typically responsible for the leadership of functions unique to the higher-education setting. Positions in this family also include staff physicians providing clinical healthcare services on campus-wide level (e.g. Campus Health Services)
A3	Academic Administration/University Programs	111	\$125,000	\$187,500	\$250,000	
B1	Business & Finance	I	\$91,800	\$119,400	\$146,900	Positions in this job family typically plan, oversee, and
B2	Business & Finance	11	\$104,400	\$146,200	\$187,900	administer all aspects of the business operations and financial functions at the School/College/Division or University-wide level and exercise substantial independent decision making with regard to management and allocation of resources.
B3	Business & Finance	Ш	\$125,500	\$188,200	\$251,000	
C1	Clinical Administration	I		Unused		Positions in this job family typically manage all non-medical aspects of a clinical department in the School of Medicine
C2	Clinical Administration	11	\$90,600	\$131,400	\$172,100	including financial management, revenue management, human resources, sponsored research, facilities, and clinical operations. These positions are typically assigned titles of
C3	Clinical Administration		\$93,200	\$144,500	\$195,700	Assistant or Associate Department Chair.

				Reference		
Band	Job Family	Level	Min	Rate	Max	Job Family Definition
D1	External Affairs/Development	I	\$59,200	\$76,900	\$94,700	
D2	External Affairs/Development	п	\$68,800	\$96,300	\$123,800	Positions in this job family are typically involved in the following: cultivation and solicitation of donors; activities
D3	External Affairs/Development	ш	\$96,300	\$144,400	\$192,600	that build and enhance relationships between the University and external constituencies; and development
D4	External Affairs/Development	IV	\$132,100	\$211,300	\$290,600	and dissemination of information about the University.
E1	Human Resources	1		Unused		Positions in this job family typically manage and direct the University's human resources programs including employment and staffing, compensation and benefits, employee relations, and equal employment opportunity. This job family also includes HR leads at the School/College/Division-level when they qualify for EHRA status.
E2	Human Resources	Ш	\$73,900	\$103,400	\$133,000	
E3	Human Resources	ш	\$90,700	\$136,000	\$181,400	
F1	Information Technology	I	\$100,200	\$130,300	\$160,300	Positions in this job family typically direct information
F2	Information Technology	Ш	\$111,400	\$156,000	\$200,500	technology-related functions either at a University-wide level or at the School/College/Division-level when they qualify for EHRA status.
F3	Information Technology	ш	\$116,900	\$175,400	\$233,800	

				Reference		
Band	Job Family	Level	Min	Rate		Job Family Definition
K1	Admissions, Recruitment and Financial Aid	I	\$46,600	\$60,600	\$74,600	
К2	Admissions, Recruitment and Financial Aid	11	\$57,400	\$80,400	\$103,300	Positions in this job family include those that have authority to make admissions or financial aid decisions. Positions in this family focus on developing and implementing programs for student outreach, recruitment, and retention.
К3	Admissions, Recruitment and Financial Aid	111	\$96,800	\$145,200	\$193,600	
J1	Advising, Counseling & Student Support Services	I	\$33,700	\$46,400	\$59,000	Positions in this job family develop, direct and administer services for students and/or faculty that have a direct impact on the educational experience and/or campus life (e.g., career
J2	Advising, Counseling & Student Support Services	II	\$51,200	\$74,300	\$97,300	services; student housing; student conduct; student registration and records). Positions in this family also include academic advising & assessment, academic preparation &
J3	Advising, Counseling & Student Support Services	ш	\$75,800	\$117,500	\$159,200	enhancement and counseling (clinical and developmental) & psychological services.
L1	Professional Librarian	I		Unused		
L2	Professional Librarian	Ш		Unused		
L3	Professional Librarian	ш		Unused		
M1	University Attorneys	I	\$87,300	\$120,000	\$114,200	Positions in this job family provide campus-wide legal
M2	University Attorneys	П	\$114,200	\$165,600	\$217,000	services.
М3	University Attorneys	Ш	. ,,	Unused	<i>\$217,000</i>	

				Reference		
Band	Job Family	Level	Min	Rate	Max	Job Family Definition
O1	Centers & Institute Management	I	\$95,600	\$124,300	\$153,000	Positions in this job family typically manage administrative units (centers and institutes) that promote research, teaching, and public service and offer opportunities for faculty and
02	Centers & Institute Management	11	\$120,000	\$168,000	\$216,000	students to engage in cross-disciplinary collaboration and initiatives. Positions are responsible for strategic planning, leadership and management of all Center operations and for the day-to-day programmatic, fiscal, and personnel decisions of the unit.
O3	Centers & Institute Management	Ш	\$124,000	\$186,000		
IPS1	Instructional Support, Public Service & Extension	I	\$45,200	\$62,200	\$79,100	Positions in this job family exercise professional expertise and discretion in determining the nature and content of instructional and public-service related activities and
IPS2	Instructional Support, Public Service & Extension	11	\$60,900	\$88,300	\$115,700	evaluation of the effectiveness of such activities; advise faculty and staff on instructional matters and direct or deliver programs which focus or extend the institution's academic resources and/or research products on addressing community, regional and national issues.
IPS3	Instructional Support, Public Service & Extension	ш	\$86,100	\$133,400	\$180,800	
SSR1	Social Sciences Research	I	\$30,000	\$41,300	\$52,500	
SSR2	Social Sciences Research	11	\$43,000	\$62,400	\$81,700	Positions in this job family provide expertise in the design, operation and analysis of research projects in the social sciences. ( <i>Disciplines include psychology, sociology, education,</i> <i>and economics</i> )
SSR3	Social Sciences Research	ш	\$62,100	\$96,200	\$130,400	
SSR4	Social Sciences Research	IV	\$87,700	\$146,900	\$206,100	

				Reference		
Band	Job Family	Level	Min	Rate	Max	Job Family Definition
PSR1	Physical Sciences Research	I	\$30,000	\$43,365	\$55,125	
PSR2	Physical Sciences Research	Ш	\$45,125	\$65,520	\$85,785	Positions in this family provide expertise in the design, operation and analysis of research projects in the physical and computer science field. (Disciplines include biology, chemistry, computing science, physics and
PSR3	Physical Sciences Research	ш	\$65,205	\$101,010	\$136,920	astronomy.
PSR4	Physical Sciences Research	IV	\$92,085	\$154,245	\$216,405	
HSR1	Health Sciences Research	1	\$32,700	\$44,900	\$57,200	Positions in this job family provide expertise in the design,
HSR2	Health Sciences Research	II	\$49,500	\$71,800	\$94,100	operation and analysis of research projects in the medical sciences. (Disciplines include animal science, biology, biochemistry, microbiology, epidemiology, zoology and in
HSR3	Health Sciences Research	Ш	\$71,400	\$110,600	\$149,900	some cases chemistry).
HSR4	Health Sciences Research	IV	\$100,800	\$168,900	\$236,900	
x	Coaches & Librarians					Please speak with an EHRA Non-Faculty HR Consultant regarding salary ranges for professional librarian and coaching positions.